

TIPPECANOE COUNTY BOARD OF COMMISSIONERS

RESOLUTION NO. 2015- 13 -CM

WHEREAS, the Board of Commissioners, in conjunction with the Tippecanoe County Sheriff, issued a request for proposals for the provision of jail medical services;

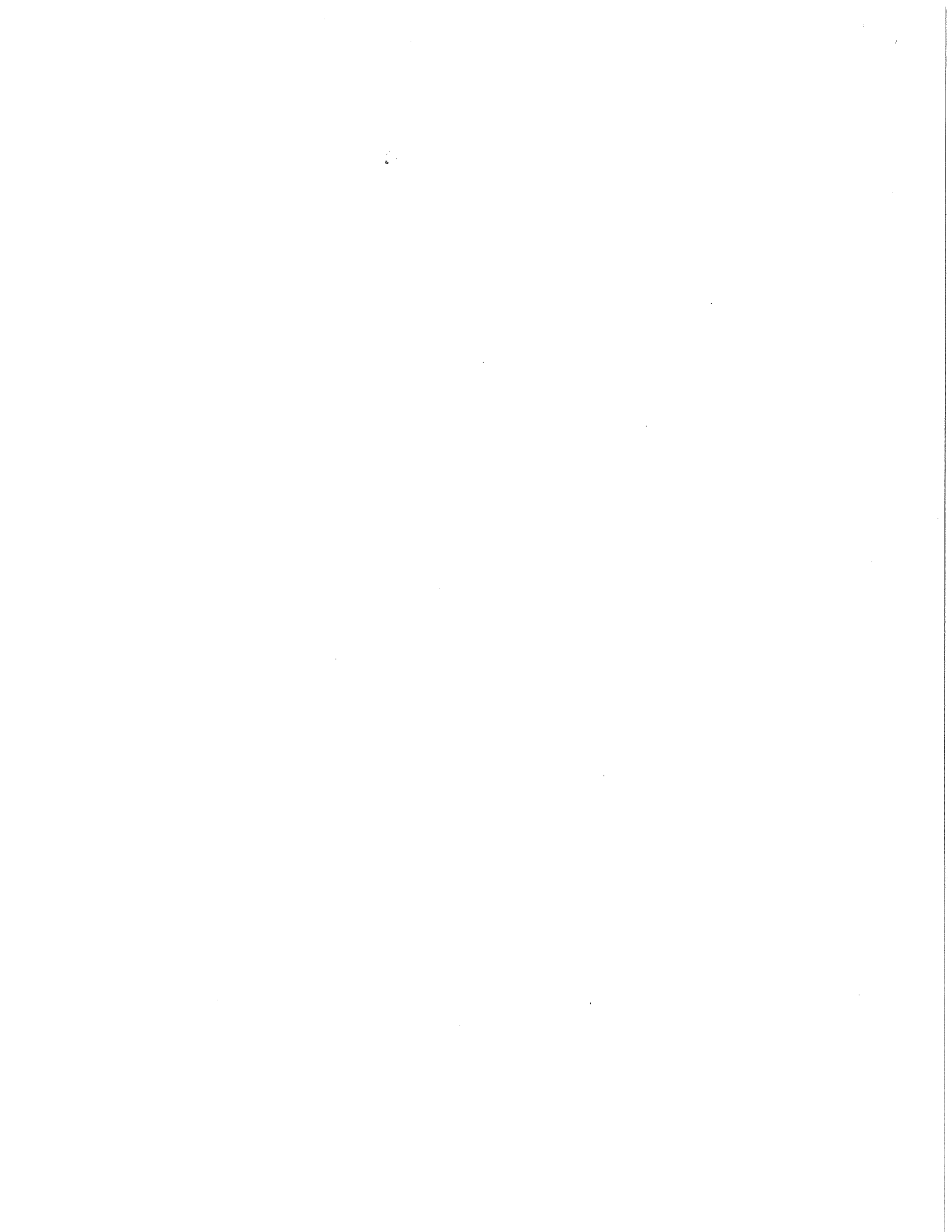
WHEREAS, IC 5-22-9-5(b)(3)-(4) directs that a register of proposals should contain a list of proposals received and a written statement of the basis on which the award was made;

NOW THEREFORE, BE IT RESOLVED that the Board of Commissioners of Tippecanoe County states the following as the basis for determining that Quality Correctional Care is the successful proposer:

1. On January 5, 2015, Tippecanoe County issued its request for proposals for the provision of jail medical services. Those proposals were received on February 6, 2015.

2. The Request for Proposals listed the following evaluation criteria:

- a) the base price plus any additional charges to County for the proposed contracted services (price will be a significant factor in the evaluation of proposals but not the sole or determinative factor in determining the Contractor); and
- b) the experience of the proposer in providing health care services to jail or inmate populations; and
- c) the availability of on-staff professionals affiliated with the proposer and readily available to begin the delivery of services under the Contract immediately upon commencement of the Contract term, or the proposer's plan to acquire such professional staffing; and
- d) the detail, quality and responsiveness of the proposal to the *Request for Proposals* and these Specifications; and
- e) input received from any references provided by the proposer or otherwise determined by representatives of the County during the proposal evaluation period; and
- f) the perceived benefit to the County of any voluntary alternate submitted with or as a part of a proposal; and/or



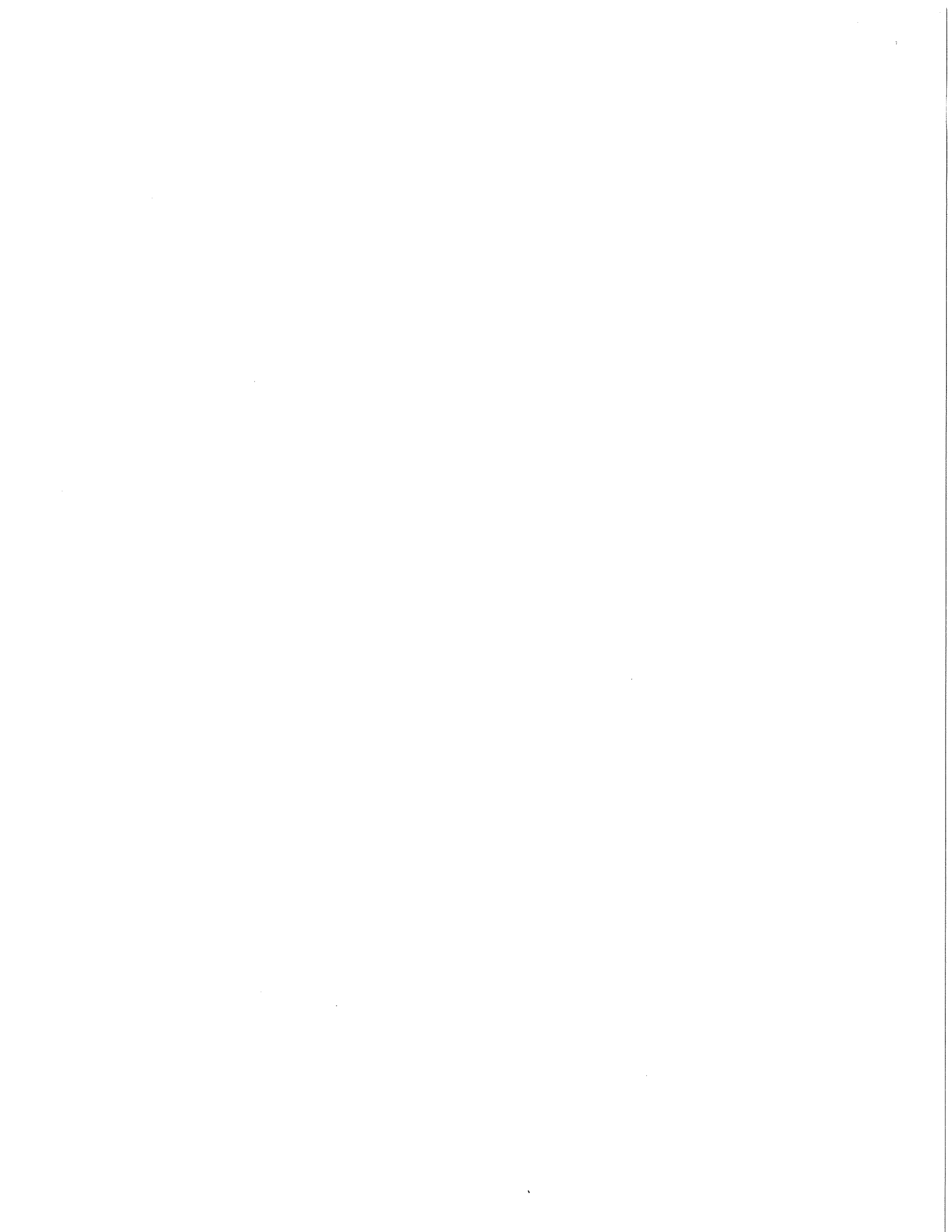
- g) such other matters as might be directly related to the delivery of the services contemplated by the Contract to be entered as determined in good faith by County during the proposal evaluation period.

3. Proposals were received and opened at the meeting of the Board of Commissioners on February 6, 2015. Proposals were submitted by Quality Correctional Care of Muncie Indiana (“QCC”), Advanced Correctional Healthcare of Peoria, Illinois (“ACH”), and Correct Care Solutions of Nashville, Tennessee (“CCS”). Presentations were invited from the proposers and made on February 20, 2015.

4. CCS submitted an all-inclusive proposal at a cost of \$977,270. While this proposal included a wide range of services, it was substantially above the cost of the other proposers and, despite the additional services offered, that level of cost was not feasible with the resources available for this project and, as such, not reasonably susceptible of being selected for award.

5. The proposals submitted by QCC and ACH contained a number of alternates, requested by the County, but the proposal and alternates submitted by QCC had a lower cost than the ACH proposal and alternates. On the high end, for physician care, 24/7 nursing care, and 37.5 hours of mental health care per week, QCC’s proposal quoted a price of \$575,772 whereas ACH’s proposal quoted a price of \$615,723.20. Both submitted a variety of alternates for different levels of nursing and mental health coverage.

6. Best and final offers were obtained from QCC and ACH, both of whom had submitted proposals that were reasonably susceptible of being selected for award. Both were asked to focus their attention on the alternate which would provide 16 hours of nursing coverage, 7 days per week along with 40 hours of mental health care per week. QCC’s proposed price was \$513,126. ACH’s proposed price was \$525,400.83.



7. Both QCC and ACH have substantial experience providing health care services to jail inmate populations. The County has used the services of ACH for more than a decade and ACH provides services over a wide area of the Midwest. QCC has been in existence since 2011 but provides jail medical services to 32 of Indiana's 92 counties, and the principals have experience with correctional medicine prior to the formation of QCC.

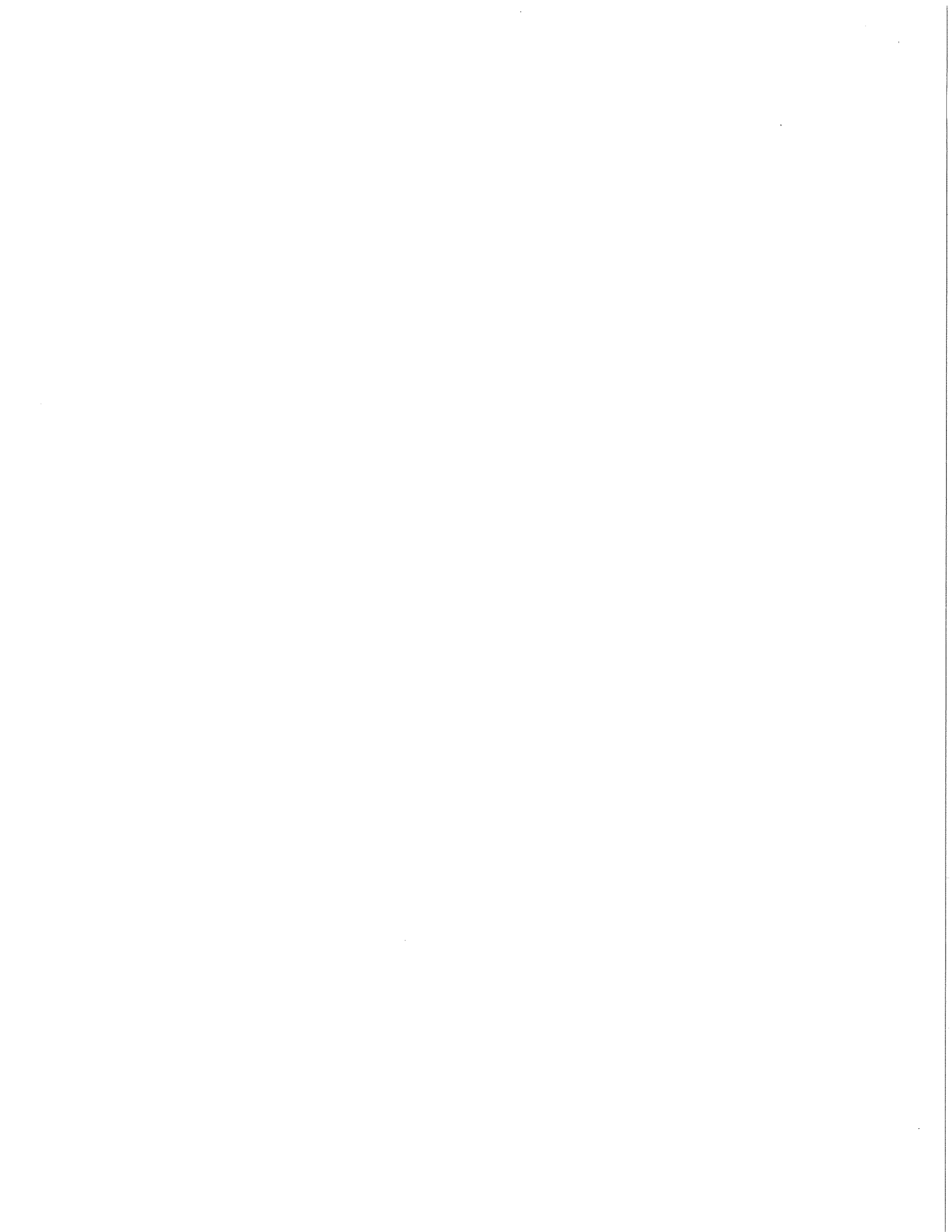
8. Both QCC and ACH have on-staff professionals available to begin delivery of services and both would be required to acquire additional professionals to provide the full range of services desired.

9. The detail, quality, and responsiveness of the proposals were roughly equivalent except that ACH did not provide a Proposal Security as required by section J.1. of the Specifications of the Request for Proposals. Additionally, Quality Healthcare suggested an alternative concerning maternity care that provided an opportunity for savings by the county.

10. The County has direct experience with ACH and, while the relationship has been generally positive, there have been areas of concern. References for QCC provided positive reviews.

11. After evaluating the factors stated in the proposals, the Board of Commissioners, in conjunction with the Tippecanoe County Sheriff, have determined it is in the best interests of the County to accept the proposal of QCC, as modified by QCC's best and final offer. This acceptance is conditional on agreement as to a form of contract that materially reflects the proposal and the necessary appropriations by the Tippecanoe County Council.

Duly adopted this 6th day of April, 2015.



BOARD OF COMMISSIONERS OF
TIPPECANOE COUNTY

absent
Thomas P. Murtaugh, President

D S B
David S. Byers, Vice President

Tracy A. Brown
Tracy A. Brown, Member

ATTEST:

Robert Plantenga
Robert Plantenga, Auditor of
Tippecanoe County

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