



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-429794-44848.666JD

Issued: 10/14/2022

Quote Expiration: 12/01/2022

Estimated Contract Start Date: 12/15/2022

Account Number: 108878

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
2640 Duncan Rd 2640 Duncan Rd Lafayette, IN 47904-1045 USA	Tippecanoe County Sheriff's Office - IN 2640 Duncan Rd Lafayette, IN 47904-1045 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jen Skouson Phone: Email: jskouson@axon.com Fax:	Robert Hainje Phone: (765) 423-9388 Email: rwhainje@tippecanoe.in.gov Fax: 765-423-4155

Quote Summary

Program Length	73 Months
TOTAL COST	\$1,434,316.43
ESTIMATED TOTAL W/ TAX	\$1,434,316.43

Discount Summary

Average Savings Per Year	\$69,510.20
TOTAL SAVINGS	\$422,853.69

Payment Summary

Date	Subtotal	Tax	Total
Dec 2022	\$174,796.88	\$0.00	\$174,796.88
Dec 2023	\$251,903.91	\$0.00	\$251,903.91
Dec 2024	\$251,903.91	\$0.00	\$251,903.91
Dec 2025	\$251,903.91	\$0.00	\$251,903.91
Dec 2026	\$251,903.91	\$0.00	\$251,903.91
Dec 2027	\$251,903.91	\$0.00	\$251,903.91
Total	\$1,434,316.43	\$0.00	\$1,434,316.43

Quote Unbundled Price:	\$1,857,170.12
Quote List Price:	\$1,757,639.00
Quote Subtotal:	\$1,434,316.43

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100552	TRANSFER CREDIT - GOODS	1			\$1.00	(\$47,589.42)	(\$47,589.42)	\$0.00	(\$47,589.42)
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$10,113.45)	(\$10,113.45)	\$0.00	(\$10,113.45)
BWCUwTAP	BWC Unlimited with TAP	156	73	\$97.74	\$89.00	\$89.00	\$1,013,532.00	\$0.00	\$1,013,532.00
A la Carte Hardware									
AB3C	AB3 Camera Bundle	156			\$1,398.00	\$62.73	\$9,786.00	\$0.00	\$9,786.00
AB3MBD	AB3 Multi Bay Dock Bundle	20			\$3,033.90	\$149.50	\$2,990.00	\$0.00	\$2,990.00
A la Carte Software									
73682	AUTO TAGGING LICENSE	156	73		\$9.00	\$9.00	\$102,492.00	\$0.00	\$102,492.00
73478	REDACTION ASSISTANT USER LICENSE	156	73		\$9.00	\$9.00	\$102,492.00	\$0.00	\$102,492.00
85760	Auto-Transcribe Unlimited Service	156	73		\$20.00	\$20.00	\$227,760.00	\$0.00	\$227,760.00
ProLicense	Pro License Bundle	10	73		\$39.00	\$39.51	\$28,842.30	\$0.00	\$28,842.30
A la Carte Services									
85144	AXON STARTER	1			\$4,125.00	\$4,125.00	\$4,125.00	\$0.00	\$4,125.00
Total							\$1,434,316.43	\$0.00	\$1,434,316.43

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	172	11/15/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	14	11/15/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	142	11/15/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	5	11/15/2022
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	172	11/15/2022
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	20	11/15/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	20	11/15/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	18	11/15/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	2	11/15/2022
BWC Unlimited with TAP	73309	AXON CAMERA REFRESH ONE	161	05/15/2025
BWC Unlimited with TAP	73689	MULTI-BAY BWC DOCK 1ST REFRESH	20	05/15/2025
BWC Unlimited with TAP	73310	AXON CAMERA REFRESH TWO	161	11/15/2027
BWC Unlimited with TAP	73688	MULTI-BAY BWC DOCK 2ND REFRESH	20	11/15/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	156	12/15/2022	01/14/2029
BWC Unlimited with TAP	73746	PROFESSIONAL EVIDENCE.COM LICENSE	156	12/15/2022	01/14/2029
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	30	12/15/2022	01/14/2029
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	10	12/15/2022	01/14/2029
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	156	12/15/2022	01/14/2029
A la Carte	73682	AUTO TAGGING LICENSE	156	12/15/2022	01/14/2029
A la Carte	85760	Auto-Transcribe Unlimited Service	156	12/15/2022	01/14/2029

Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	20	12/15/2022	01/14/2029
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	156	11/15/2023	01/14/2029
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	5	11/15/2023	01/14/2029

Payment Details

Dec 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100552	TRANSFER CREDIT - GOODS	1	(\$5,799.61)	\$0.00	(\$5,799.61)
Year 1	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$1,232.50)	\$0.00	(\$1,232.50)
Year 1	73478	REDACTION ASSISTANT USER LICENSE	156	\$12,490.47	\$0.00	\$12,490.47
Year 1	73682	AUTO TAGGING LICENSE	156	\$12,490.47	\$0.00	\$12,490.47
Year 1	85144	AXON STARTER	1	\$502.70	\$0.00	\$502.70
Year 1	85760	Auto-Transcribe Unlimited Service	156	\$27,756.59	\$0.00	\$27,756.59
Year 1	AB3C	AB3 Camera Bundle	156	\$1,192.60	\$0.00	\$1,192.60
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	20	\$364.38	\$0.00	\$364.38
Year 1	BWCUwTAP	BWC Unlimited with TAP	156	\$123,516.83	\$0.00	\$123,516.83
Year 1	ProLicense	Pro License Bundle	10	\$3,514.95	\$0.00	\$3,514.95
Total				\$174,796.88	\$0.00	\$174,796.88

Dec 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100552	TRANSFER CREDIT - GOODS	1	(\$8,357.96)	\$0.00	(\$8,357.96)
Year 2	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$1,776.19)	\$0.00	(\$1,776.19)
Year 2	73478	REDACTION ASSISTANT USER LICENSE	156	\$18,000.31	\$0.00	\$18,000.31
Year 2	73682	AUTO TAGGING LICENSE	156	\$18,000.31	\$0.00	\$18,000.31
Year 2	85144	AXON STARTER	1	\$724.46	\$0.00	\$724.46
Year 2	85760	Auto-Transcribe Unlimited Service	156	\$40,000.68	\$0.00	\$40,000.68
Year 2	AB3C	AB3 Camera Bundle	156	\$1,718.68	\$0.00	\$1,718.68
Year 2	AB3MBD	AB3 Multi Bay Dock Bundle	20	\$525.12	\$0.00	\$525.12
Year 2	BWCUwTAP	BWC Unlimited with TAP	156	\$178,003.03	\$0.00	\$178,003.03
Year 2	ProLicense	Pro License Bundle	10	\$5,065.47	\$0.00	\$5,065.47
Total				\$251,903.91	\$0.00	\$251,903.91

Dec 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100552	TRANSFER CREDIT - GOODS	1	(\$8,357.96)	\$0.00	(\$8,357.96)
Year 3	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$1,776.19)	\$0.00	(\$1,776.19)
Year 3	73478	REDACTION ASSISTANT USER LICENSE	156	\$18,000.31	\$0.00	\$18,000.31
Year 3	73682	AUTO TAGGING LICENSE	156	\$18,000.31	\$0.00	\$18,000.31
Year 3	85144	AXON STARTER	1	\$724.46	\$0.00	\$724.46
Year 3	85760	Auto-Transcribe Unlimited Service	156	\$40,000.68	\$0.00	\$40,000.68
Year 3	AB3C	AB3 Camera Bundle	156	\$1,718.68	\$0.00	\$1,718.68
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	20	\$525.12	\$0.00	\$525.12
Year 3	BWCUwTAP	BWC Unlimited with TAP	156	\$178,003.03	\$0.00	\$178,003.03
Year 3	ProLicense	Pro License Bundle	10	\$5,065.47	\$0.00	\$5,065.47
Total				\$251,903.91	\$0.00	\$251,903.91

Dec 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100552	TRANSFER CREDIT - GOODS	1	(\$8,357.96)	\$0.00	(\$8,357.96)
Year 4	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$1,776.19)	\$0.00	(\$1,776.19)
Year 4	73478	REDACTION ASSISTANT USER LICENSE	156	\$18,000.31	\$0.00	\$18,000.31
Year 4	73682	AUTO TAGGING LICENSE	156	\$18,000.31	\$0.00	\$18,000.31
Year 4	85144	AXON STARTER	1	\$724.46	\$0.00	\$724.46
Year 4	85760	Auto-Transcribe Unlimited Service	156	\$40,000.68	\$0.00	\$40,000.68
Year 4	AB3C	AB3 Camera Bundle	156	\$1,718.68	\$0.00	\$1,718.68
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	20	\$525.12	\$0.00	\$525.12
Year 4	BWCUwTAP	BWC Unlimited with TAP	156	\$178,003.03	\$0.00	\$178,003.03
Year 4	ProLicense	Pro License Bundle	10	\$5,065.47	\$0.00	\$5,065.47
Total				\$251,903.91	\$0.00	\$251,903.91

Dec 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100552	TRANSFER CREDIT - GOODS	1	(\$8,357.96)	\$0.00	(\$8,357.96)
Year 5	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$1,776.19)	\$0.00	(\$1,776.19)
Year 5	73478	REDACTION ASSISTANT USER LICENSE	156	\$18,000.31	\$0.00	\$18,000.31
Year 5	73682	AUTO TAGGING LICENSE	156	\$18,000.31	\$0.00	\$18,000.31
Year 5	85144	AXON STARTER	1	\$724.46	\$0.00	\$724.46
Year 5	85760	Auto-Transcribe Unlimited Service	156	\$40,000.68	\$0.00	\$40,000.68
Year 5	AB3C	AB3 Camera Bundle	156	\$1,718.68	\$0.00	\$1,718.68
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	20	\$525.12	\$0.00	\$525.12
Year 5	BWCUwTAP	BWC Unlimited with TAP	156	\$178,003.03	\$0.00	\$178,003.03
Year 5	ProLicense	Pro License Bundle	10	\$5,065.47	\$0.00	\$5,065.47
Total				\$251,903.91	\$0.00	\$251,903.91

Dec 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 6	100552	TRANSFER CREDIT - GOODS	1	(\$8,357.97)	\$0.00	(\$8,357.97)
Year 6	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$1,776.19)	\$0.00	(\$1,776.19)
Year 6	73478	REDACTION ASSISTANT USER LICENSE	156	\$18,000.29	\$0.00	\$18,000.29
Year 6	73682	AUTO TAGGING LICENSE	156	\$18,000.29	\$0.00	\$18,000.29
Year 6	85144	AXON STARTER	1	\$724.46	\$0.00	\$724.46
Year 6	85760	Auto-Transcribe Unlimited Service	156	\$40,000.69	\$0.00	\$40,000.69
Year 6	AB3C	AB3 Camera Bundle	156	\$1,718.68	\$0.00	\$1,718.68
Year 6	AB3MBD	AB3 Multi Bay Dock Bundle	20	\$525.14	\$0.00	\$525.14
Year 6	BWCUwTAP	BWC Unlimited with TAP	156	\$178,003.05	\$0.00	\$178,003.05
Year 6	ProLicense	Pro License Bundle	10	\$5,065.47	\$0.00	\$5,065.47
Total				\$251,903.91	\$0.00	\$251,903.91

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract #00020221 and is terminating that contract upon the new license start date (12/15/2022) of this quote.

The parties agree that Axon is granting a refund of \$57,702.87 to refund paid, but undelivered services. This discount is based on a ship date range of 11/15/2022-11/30/2022, resulting in a 12/15/2022 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

This credit is contingent upon agency payment of any outstanding invoices including and not limited to Year 4 Billing of contract 20221.

Signature

Date Signed

10/14/2022



ATTENTION

This order may qualify for freight shipping, please fill out the following information.

Who is the receiving contact and what is the contact phone number for this shipment?	
What are the receiving hours of operation?	
Is a loading dock available for this incoming shipment? If yes, are you able to unload pallets from the trailer or will the driver need to assist with unload?	
Do you have a forklift and/or pallet jack to transport pallets into your facility?	
Are there any delivery restrictions (no 53' trailers, no box trucks, etc.)?	